

SMASHING TEN MILLION GLASSES

Annual "Stunt" Performed By the Cafe and Hotel Patrons of New York.

Special to The Tribune.
NEW YORK, March 28.—Ten million glasses costing \$4,000,000 are smashed every year in the 24,000 cafes and other drinking places of New York state, according to those who are engaged in replacing the beer or whisky glasses and the finer vessels used when champagne is ordered. Most of these glasses are the cheap five-cent beer glass, but in the more fashionable cafes the "breakage" consists often of the finest of American etched glass, French crystal, or even valuable Bohemian goblets delicately tinted to harmonize with the shade of some rare vintage. Such glasses may cost anywhere up to forty or fifty cents. It is not neces-

sary, however, for these delicate glasses to fall to the floor. The mere rapping on the edge of one of them with a fork or knife to summon "Garçon" or "Kellner" may put a tiny crack in the lip of the glass and make it useless to the hotel which prides itself on furnishing only perfect glassware, no matter what may be the beverage, whether beer or some rare old port or champagne.

New York City is the heaviest loser by accidents to drinking glasses, and the dealers in these commodities are, consequently, among the busiest in the world, replacing the huge pile of glasses put on the junk heap every night in the 7000 odd drinking places

scattered along "Incandescent Row," and at greater intervals out to Far Rockaway or Farthest Bronx. In fact, New York is probably one of the few cities where an entire business section is devoted to wholesale dealers in bar and other glassware.

In the White Light District there are at least one hundred places, where, according to glassware dealers and manufacturers, the breakage averages \$2500 a year each, while in some the bill is far larger. Even the smallest of saloons will use up about five dollars per month in glasses, and this does not include an occasional mirror in which some longshoreman takes a shy at himself with a brick—just to hear the tinkle.

With the exception of mirrors, the guests of hotels are never called upon to pay for glass not broken maliciously. The boniface expects some glasses to be broken, as he cannot decorate his cafe with cotton batting or have excelsior on the floor. He does not be-

come exercised, therefore, when some rare bit of crystal rolls off a table, or loses its thin shank by being brushed over. He simply puts the smash in the profit and loss fund. For it is all lost, and the pile of broken glass, if heaped, probably would be nearly the size of the city hall, while in value the breakage in the State would pay for a pretty good sized battleship.

Glassware manufacturers assert that there accrues to them an average of \$200 annually from each drinking place in the State. This average is figured from the \$100 accounts of the "little corner places" to the \$4000 bills of the most heavily patronized cafes.

Whisky and beer glasses entail the greatest cost, for, while, generally speaking, the least expensive, they are in more frequent use, and consequently "expire" most often in handling. The array of gleaming, highly-polished glasses displayed and used in the hotels and cafes in Manhattan is unexcelled anywhere in the world, and

proprietors are constantly planning to improve the stock. Many have glassware designed and manufactured especially for them. Beer of the finest brew—not necessarily the most expensive—is quaffed in Broadway and in Fifth Avenue from beautiful, tall cone-shaped glasses. Also there are specially tinted glasses for various wines of rare vintage, blending in a perfect harmony of color with their intended contents. So exquisite are these that they radiate "wow" old men from the chimney corner.

Souvenir Hunters.
Hotel and restaurant men comment with unanimity upon the fact that to souvenir collectors is due a rather considerable part of their glassware expense. There are men, and women, too, who seem to be unable to resist the temptation to slip into their grips some nicely etched glass, which they bear away triumphantly, presumably. Some persons who travel a great deal accumulate quite a collection in this way. It is said, and while hotel men try to prevent the potty larceny practice, they can not do so entirely, and compute that several thousand dollars worth of glassware is lost annually by the hotels and restaurants in New York in this way.

It is absolutely imperative that drink receptacles in even the unpretentious cafes must be above reproach. If a glass is "nicked" in the slightest degree it is cast from use, not only because it might offend a customer's vision or scratch his lip, but also because the swift-moving "mizzer" can not take a chance of having his hands mutilated.

A unique plan to prevent foolish extravagance in casting away fine glassware which has a most minute abrasion of its rim is in practice in several high-class barrooms. What is known as a "grinding machine" is employed to smooth away such imperfections as might not be detected by the eye, but this done only in case of the least de-

parture from smoothness of surface. Rare wine glasses are most often ruined by this process.
"Some of the best bartenders 'mixologists' break up most of the ware," said the proprietor of a well-known cafe, "and yet we have to censure for them, for their rapid compounding more than compensates for their breakage."
"Is there such a thing as a life glass?" a reporter asked.
"I see what you mean," he replied quickly. "I've thought of that. A glass would last just so long before it collapsed—died, so to speak. My conclusion is that the average glass in use in Broadway, at least, has a harder than others. Delicate, stemmed wine glasses are the death of most persons. Just a little twist and they're snapped."

Tribune Want Ads.
Bell phone 5291. Ind. phone 3605.

Spring Merchandise of Merit Priced As In No Other April!

Important Special Purchases Prompt These Emphatic Announcements.

This week the shopping public's attention will be centered here. Scores of important special purchases have prepared us to make this six days of selling a period unique in the history of Salt Lake's Greatest Bargain Events : : :

ESTABLISHED 1864
T. Auerbach & Bro.
ONE PRICE TO ALL NEVER UNDERSOLD

Crowds Monday and all this coming week. That is what we have arranged for, as you will see in a minute if you will read closely the news of most out-of-the-ordinary values we mention below here. There is no getting around bargains of this kind, is there? BEST COME EARLY MONDAY

MONDAY!
100 Pieces Fine English Long Cloth
12 yards in each piece, regular \$2.25, special for one day at a yard—
\$1.89

MONDAY!
30c White French Lawn.
30c White Dotted Dress Swisses.
30c White India Linens.
30c White Persian Lawns.
30c White plain English Nainsooks.
30c White checked Nainsooks.
Special for one day at a yard—
16c

MONDAY!
\$4.50 Fringed Marseilles White Bed Spreads
Square or with cut corners. \$4.50 hemmed white Marseilles Bedspreads and \$4.50 hemmed and fringed colored Marseilles Bedspreads, special for one day at—
\$2.85

Conference visitors to Salt Lake are cordially invited to visit Auerbach's—Utah's Most Popular Dry Goods House. For forty-four years noted for their immense varieties and low prices.

MONDAY!
Muslin Skirts.
A MATCHLESS BARGAIN—\$2.75 VALUES FOR \$1.49
Monday only we place on sale 5 different styles of Lace or Embroidery trimmed Skirts, all lengths, best \$2.75 values. In this sale at—
\$1.49

Exceptional Values in Wash Goods
That our Wash goods section, leads in good value—giving is acknowledged by every one. That our assortments are larger, our styles the best and our qualities the most reliable is universally conceded. We quote four exceptionally good values for this week, every one worthy of your attention.
59 Pcs. new Arnold Scotch Cloths, a most attractive and serviceable fabric, for Wash Dresses, value 25c, this week, yard—**16 3/4c**
20 Pcs. yard-wide German Luster Linens, in all the popular shades of the season, value 99c, this week, yard—**21c**
Imported plaid effect and checked Waist and Dress Linens, the novelties of the season, this week, per yard—**33 3/4c**
Another 20 pcs. of the new Spider Wash Silks, the most beautiful silk and linen Dress fabrics, value \$1.00, this week 5 yard—**48c**

MONDAY!
Great Glove Sale
LONG LISLE THREAD GLOVES.
\$1.25 GRADE AT 75c.
16-button length, fine lisle thread, gloves, black or white, all sizes, best \$1.25 grade, on sale at—
75c

MONDAY!
100 Hemmed Bleached Bed Sheets
The largest double Bed size, 24 yards long and 24 yards wide, regular 90c, special for one day at, each—
66c

MONDAY!
1,000 Yards Bleached Pillow Casing
45 inches wide, regular price 17c, special for one day at, a yard—
13c

MONDAY!
Muslin Underwear
SALE SPECIAL WHITE SKIRTS
Beautiful \$5.00 values on sale at—
\$2.95
A variety of elegant Skirts, trimmed in lace or embroidery, all lengths, best \$5.00 values, Monday only—
\$2.95

A Mighty Sale of Embroideries.
The greatest Salt Lake has ever known. An opportunity for money-saving is at hand. Grasp it at once.
Not just a few special lines, but thousands of dainty pretty embroideries, including our entire stock, without reserve are at hand for your choosing and go in this mighty sale at less than half regular value.
1000 PICES SWISS AND CAMBRIC EDGING AND INSERTIONS.
All desirable widths in greatest variety of patterns, most of them in sets of various widths edgings and insertions to match, divided into 6 great sale lots at a yard—
35c, 25c, 19c, 15c, 10c and 5c
32-Inch Flouncings up to \$1.25 Values at 49c.
Fine Swiss Embroidery Flouncings, 32-inches wide, greatest variety of patterns to choose from, excellent \$1.25 values, the sale price—
49c
72-Inch Flouncings, Worth up to \$2.00 at 99c.
Great variety of patterns, full skirt length embroideries on sale at 21 a yard—
99c
Beautiful Vestings, \$2.25 Values at 99c.
20-inch wide, fine vestings for waist fronts, etc., a magnificent line of patterns to choose from, all go in this great sale, at a yard—
99c
All Over Embroideries.
Worth up to \$1.25 a yard, on sale at—
59c
Corset Cover Embroideries.
Worth up to 60c a yard, on sale, at—
25c
Divided into two great sale lots: Worth up to \$1.00 a yard, on sale, at—
49c

Interesting Clothing Values
Among the many attractive offerings of this section, which all the year round is thronged with exceptional opportunities, we direct your special attention to the following bargains:
\$2.50 BOYS' SUITS—\$1.63.
This line includes several neat and attractive patterns in brown and blue effects, also plain black and navy blue. Good substantial suits at very low prices, sizes 4 to 16 years. Special for all this week at—
\$1.63
\$4.00 BOYS' SUITS—\$2.49.
Boys' natty up-to-date clothing at a remarkably low price. The patterns (and there are many) are all neat and attractive, embracing all the new designs in stripes, check and plaid effects. Sizes 6 to 16 years. Special for all next week at—
\$2.49
\$10.00 YOUTHS' SUITS—\$6.45.
Young men's long pants Suits of excellent quality fabrics in a variety of stylish patterns, also plain black and navy blue. These suits are all nicely tailored and are extraordinary values at the regular price. Sizes 14 to 20 years, or 20 to 26 breast measure. Special for all this week at—
\$6.45

This Week's News of Silks and Dress Goods Tells Remarkable Values
Not many weeks before Easter Sunday. Just time enough to get a completed gown home from the busy Dress Maker, but no time to waste. We are displaying in the Dress Goods and Silk Section the largest and most complete stock of foreign and domestic fabrics ever assembled in Salt Lake. Numerous exclusive Novelties are included, which are to be seen only here. No store in the West is quoting lower prices for equal style and quality.

New Japanese Wash Silk
All pure Silk, fast colors, in neat checks, stripes and Dresden Novelties, comes in cream, black and colors, worth 50c and 75c yard, special, a yard—
49c
Black Taffeta Silk
27-inch all Silk fine Swiss Taffeta, black only, regular \$1.25 a yard, special, a yard—
98c
200 Pieces New Spring Suitings
Consisting of fancy checks, novelty stripes, herringbone stripes, Shepard checks, plain and fancy Panamas, heavy regular serge, etc., black and all colors, regular values 60c and 75c a yard, special, a yard—
53c
50 Pieces New Suitings
44 to 46-inch wide, in assorted gray, stripes, check, plain and fancy, Panamas, chevrons, moiré, etc., suitable for Skirts, or full Suits, values up to \$1.75 a yard, all at a yard—
98c

The Millinery Section Offers News of Monetary Interest Here.
You know the style and character, the charm and individuality of our Millinery, and you know that low price is a feature of Auerbach's always; but we wager you'll be surprised at the extent to which the latter applies to all the beautiful things in the Millinery section these days. Here, for instance:
WOMEN'S TRIMMED HATS AT \$6.75
Never were Hats at this price made with such refined charm and style. Never were Hats at this price so carefully put together or of materials so good.
You must come in to see them. We can't begin to describe their attractiveness, and you might think we were biased, if we did.

Supreme Values in The Shoe Section This Week
Just to create the liveliest sort of selling in our Shoe Section this week, we offer the following Specials in new **FOOTWEAR FOR SPRING.**
CHILDREN'S BLACK KID SHOES. with spring laces and patent tips, sizes 7 to 8, value \$1.00, at, per pair—
65c
MISSES' BLACK OR BROWN KID OXFORDS. with extension soles, sizes 11 to 12, value \$1.75, at, pair—
\$1.40
LADIES' BLACK KID STRAP SLIPPERS. with leather Cuban heels, sizes 7 to 8, value \$1.40, at, per pair—
95c
LADIES' BLACK KID OXFORDS. with vesting or kid tops, and patent tips, all sizes, value \$2.00, our special price, per pair—
\$1.65

Another Sale of LACE CURTAINS And a Very Timely One!
This Important Sale is the outcome of the largest individual purchase ever made, and it gives you the opportunity of buying Lace Curtains just when you need them at great reductions. With the beginning of April your minds turn naturally to the improvements of your home. It will be well to attend this Sale, select from the newest and handsomest designs shown this Season and they will be offered this week at prices that will never be duplicated.

ALL NOTTINGHAM RUFFLED SWISS AND RUFFLED NET CURTAINS.
Value 50c, on sale, per pair—**29c**
Value 75c, on sale, per pair—**44c**
Value \$1.00, on sale, per pair—**69c**
Value \$1.25, on sale, per pair—**88c**
Value \$1.50, on sale, per pair—**98c**
Value \$2.00, on sale, per pair—**\$1.24**
Value \$2.25, on sale, per pair—**\$1.48**
Value \$2.50, on sale, per pair—**\$1.69**
Value \$2.75, on sale, per pair—**\$1.98**
Value \$3.00, on sale, per pair—**\$2.38**
Value \$3.50, on sale, per pair—**\$2.85**

ALL BATTENBERG, GENOA POINT, IRISH POINT AND BRUSSELS NET CURTAINS.
Value \$2.50, on sale, per pair—**\$1.69**
Value \$3.00, on sale, per pair—**\$1.98**
Value \$3.50, on sale, per pair—**\$2.60**
Value \$4.00, on sale, per pair—**\$3.10**
Value \$4.50, on sale, per pair—**\$4.20**
Value \$5.00, on sale, per pair—**\$5.30**
Value \$5.50, on sale, per pair—**\$6.40**
Value \$6.00, on sale, per pair—**\$7.20**
Value \$6.50, on sale, per pair—**\$8.80**
Value \$7.00, on sale, per pair—**\$10.70**
Value \$7.50, on sale, per pair—**\$12.80**
Value \$8.00, on sale, per pair—**\$16.40**
Value \$8.50, on sale, per pair—**\$19.60**
Value \$9.00, on sale, per pair—**\$22.40**

Spring's Richest Offerings In Fashion's Smartest Suits
A COLLECTION OF HIGH GRADE SPRING SUITS.
Each one displaying that sprightliness and newness of Style that is the making of a smart Costume—with every touch of Style, at famously low prices. In the way of practical, serviceable and pretty Garments we Lead strongly in the giving of best values. This week's offerings are superb.

Exceptional Value in Ladies' Suits at \$12.75.
Many new arrivals in this line, mostly Panama and worsted Panamas in corset or semi-fitting Coats, with full pleated or circular gored Skirts, blue, brown and black are the predominant shades; exceptional value at \$12.50, special this week at—
\$12.75

Exceptional Value in Ladies' Suits at \$18.75.
This is a special lot of spring's latest creations, no two alike; some Panama stripes and plaid colors, mostly cut-away Coats; collar and cuffs are of English silk and full pleated Skirts with deep fold above the hem; exceptional value at \$20.00, special this week at—
\$18.75

Exceptional Value in Ladies' Suits at \$25.00.
Among these we present for your approval many exclusive patterns in the new Butterfly and pointed coat effects. Made in plain colors, stripes and shades of Panama and Venetian Cloth. Exceptional value at \$30.00, special this week at—
\$25.00

Exceptional Value in Ladies' Suits at \$32.50.
Style, fit and elegance are the particular reasons we call your attention to these beautiful suits, made of all the best quality materials and in the predominant spring shades. Every line gracefully cut and the tailoring is splendid. Exceptional value at \$40.00, special this week at—
\$32.50

Exceptional Value in Silk Suits at \$20.00.
Beautiful two-piece suits of very good quality, taffeta silk, the waist is elaborately trimmed in color to match, skirt is of the full pleated model, with 2-band above hem. Copenhagen, leather brown, navy blue and black. Exceptional value at \$25.00, special this week at—
\$20.00



The 66c Silk Sale to be Continued Monday! More \$2.50, \$2.25, \$2.00, \$1.75 and \$1.25 Silks at 66c a Yard.
The news of yesterday's immense Silk Sale seems to have spread to the furthest corners of the community, and all afternoon and evening we had requests for a repetition. **THE REQUEST SHALL BE GRANTED.** We'll sell **TOMORROW** the balance of the \$2.50, \$2.25, \$2.00, \$1.75 and \$1.25 FANCY SILKS, comprising of Pompadour Brocades, Stripes, Print Warps, Checks and Shadow Plaids, tomorrow at **66c a Yard**